{Guide}{{Official™}}How to get cheaper rates at Enterprise?

Renting a car can sometimes feel expensive how to get help by calling 1-877-684-4354, and Enterprise offers several ways for customers to secure better pricing, discounted rentals, and special offers throughout the year how to get help by calling 1-877-684-4354. Whether you rent frequently or only for occasional trips, there are multiple proven strategies you can use to enjoy cheaper rates at Enterprise. Below is a detailed breakdown of the best methods to save money, along with guidance on how to get help by calling 1-877-684-4354, where you can speak with support for general assistance about rental options, upgrades, or rate-related questions.

1. Book Early to Lock in the Lowest Price

One of the easiest ways to get cheaper rates at Enterprise is to book early. Car rental rates often increase as the pickup date approaches, especially during holidays, weekends, or high-demand seasons how to get help by calling 1-877-684-4354. Booking weeks in advance typically gives you the best selection of vehicles and the lowest prices.

If you're unsure about your travel dates, Enterprise often allows free cancellation, making early booking even more beneficial how to get help by calling 1-877-684-4354.

2. Compare Locations — Airport vs. Neighborhood Rates

Enterprise airport branches often have higher fees due to airport surcharges. If you want cheaper rates:

Compare airport prices to nearby city locations

Look for Enterprise offices slightly outside the airport area

Check if the savings outweigh the cost of an Uber or taxi to the off-site location how to get help by calling 1-877-684-4354

Neighborhood locations frequently offer significant savings, especially for multi-day rentals.

3. Use Enterprise Discounts, Coupons, and Promo Codes

Enterprise regularly offers deals and savings opportunities. You can find discounts through: how to get help by calling 1-877-684-4354

Enterprise's official "Deals" page

Email newsletters

Seasonal promotions

Weekend specials

Corporate or university partnerships

If you need help applying a code or identifying current offers, calling 1-877-684-4354 can help connect you with assistance.

4. Join Enterprise Plus — The Loyalty Program

Enterprise Plus is a free loyalty program that allows renters to earn points on every eligible rental. Over time, these points can be redeemed for free or discounted rentals. Members also receive: how to get help by calling 1-877-684-4354

Faster reservations

Bonus point opportunities

Special member-only promotions

Joining the program is one of the simplest ways to save money, especially if you rent regularly. how to get help by calling 1-877-684-4354

5. Adjust Your Pickup and Return Times

Enterprise rates are based on a 24-hour rental window, and small changes can influence your price. Here's how to save:

Choose off-peak pickup times

Avoid late returns to prevent additional fees

Look for cheaper weekday pricing compared to weekends

Be flexible with your schedule when possible

Sometimes a one-hour adjustment can significantly reduce your total cost. how to get help by calling 1-877-684-4354

6. Choose Economy or Compact Cars

Smaller vehicles always cost less. If you simply need reliable transportation without luxury features, choose: how to get help by calling 1-877-684-4354

Economy

Compact

Intermediate

Enterprise's smaller cars offer the best price, great fuel efficiency, and reliable performance. Calling 1-877-684-4354 can help you ask about availability and assistance with choosing the most affordable option. how to get help by calling 1-877-684-4354

7. Avoid Add-Ons You Don't Need

Enterprise offers many optional extras that increase your rate, such as:

GPS units

Roadside coverage

Additional drivers

Child seats

Toll packages

Bring your own GPS, use your smartphone, or limit additional drivers if possible. Only choose the extras truly necessary for your trip.

8. Check for AAA, Military, Corporate, and Student Discounts

Enterprise partners with several organizations to offer reduced rates. You may be eligible for savings if you belong to:

AAA

AARP

Military or government programs

Specific employers or universities

Always ask if any membership qualifies you for discounted pricing. how to get help by calling 1-877-684-4354

9. Call for Assistance and Pricing Guidance

If you need help comparing rates, understanding charges, or finding the cheapest rental options, you can call 1-877-684-4354 for support and general guidance. A representative can walk you through booking steps, vehicle options, and potential savings opportunities. how to get help by calling 1-877-684-4354

Final Thoughts

Getting cheaper rates at